**RESUME**

**Sushant Pal**

**Address :** House no. 217,Baba Mangal Nath Street Sirhind

District Fatehgarh Sahib, Punjab

**Mobile :** 80541-01001

**Email :** sushantsalwahan@ymail.com

**Date of Birth :** 13 August, 1987

**CAREER OBJECTIVE :** To follow and expand my interests and to imply my education in the field of management. To work with sincerity and to make a positive contribution through my knowledge, skills and personnel commitment for the betterment of my institute and the society as a whole.

**ACADEMIC AND PROFESSIONAL CREDENTIALS**

**Masters In Business Administration in International Business , Department of Business Management , Sri Guru Granth Sahib World University.**

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| **Class** | **Board** | **School/ University** | **% Marks** | **Year of Passing** |
| MBA  ( IB ) | S.G.G.S.W.U. | S.G.G.S.W.U. | 70% | 2013 |
| B.Arts | Punjabi University  Patiala | Mata Gujri College Fatehgarh Sahib | 58. % | 2008 |
| 10+2th | P.S.E.B | Ashoka Senior  Secondary School, Sirhind | 74 % | 2005 |
| 10th | P.S.E.B. | Rana Munshi Ram Sarvhitkari vidya Mandir, Sirhind | 54 % | 2003 |

**ACADEMIC PROJECTS**

* Internship at Verka Milk Plant, Mohali in Marketing Department for 45 days.
* Research Project on Perception of Employees towards Recruitment & Selection Process in Volkswagen Das auto and Tata Motors.

**PROFESSIONAL SYNOPSIS**

* Currently Working in **KOTAK MAHINDRA BANK LIMITED As SR. Business Development Executive** In Sirhind Fatehgarh Sahib From Sept 2014 to till date
* Four Months Working Experience in HDFC BANK As Branch Sales Officer in Sirhind Branch from May 2014 to Aug. 2014.

* Two years working experience in **Mahindra& Mahindra** Dealership Khanna From 2008 to 2011 as Head Cashier and Billing Manager.

**ACHIVEMENTS**

* Adding CASA Value of Rs. 70 Lacs in 2014-2015
* Generated and Converted Rs. 60 Lacs Agriculture Limits
* Life Insurance Premium of Rs. 2 Lacs in Last Quarter of 2014-2015
* General Insurance Premium of Rs. 1 Lac in Last Quarter of 2014-2015
* Life Insurance Premium of Rs. 2 Lacs in HDFC Bank and also achieved CASA targets.

**HOBBIES AND INTEREST**

* Making Good Relations with people, Traveling, Driving

. Playing Chess, Listening to Music.

**SKILLS AND COMPETENCIES :-**

* **Languages known**
* English, Hindi, Punjabi.
* **Computer Knowledge**
* MS Office(Word, Excel, PowerPoint) Intermediate User
* Internet Applications Intermediate User
* Adobe Photoshop Intermediate User
* Basic Hardware and Software knowledge

**STRENGTHS : -**

* Work efficiency in a team.
* Leadership Skills
* Confident
* Punctual

**DECLARATION:**

I hereby assure that all gives information are true and fair if given a chance then I will try my best to satisfy needs of organization.

Date: - 06/05/2015 Signature

(Sushant)